2nd QUARTERLY REPORT for the Quarter & Half Year ended December 31, 2017

BRAINS SECURITIES (PRIVATE) LIMITED

### DIRECTORS' REVIEW

I am pleased to present the interim financial results of the Company for the six months and quarter ended 31 December, 2017.

During the quarter, the Company's Brokerage Income reduced as compared to the quarter ended December 31, 2016, due to recession in the market.

Loss after tax for the quarter is Rs. 1,499,315, as compared to the profit quarter ended December 31,, 2016, which was Rs.1,320,988.

I would like to commend and acknowledge, on behalf of the Board, the devotion and hard work of our employees and all other stakeholders in creating Brains Securities (Pvt) Ltd. what it is today.

For and on behalf of the Board

Lahore January 25, 2018

Chaudhary Zahid Hussain

### CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

CHAIRMAN

Chaudhary Zahid Hussain

CHIEF EXECUTIVE

Chaudhary Zahid Hussain

**DIRECTORS** 

Chaudhary Zahid Hussain Mr. Muhammad Rizwan Zafar Khan

**AUDITORS** 

Amin Mudassar & Co Chartered Accountants

LEGAL ADVISOR

Mian Asghar Mahmood

BANKERS

Habib Bank Limited

REGISTERED OFFICE

Room # 613, LSE Building, 19-Khayaban-e-Awan-e-Iqbal, Lahore.

Tel: +92-42-36300161-3

Website: www.brainssecurities.com Emai: info@brainssecurities.com



# BRAINS SECURITIES (PVT) LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (Unaudited)

	Half Year ended December 31		Quarter ended December 31	
Brokerage and commission	2017 Rupees	2016 Rupees	2017 Rupees	2016 Rupees
Direct cost	3,056,855 3,056,855	3,433,055 3,433,055	2,061,361 2,061,361	2,578,796 2,578,796
Direct cost	329,380	963,270	32,086	812,797
Operating expenses Other (income)/Expenses	2,727,475	2,469,785	2,029,275	1,765,999
	1,781,701 1,984,557 3,766,258	1,448,295 (422,658) 1,025,637	982,349 1,985,357 2,967,706	851,877 (411,158)
PROFIT/(LOSS) FROM OPERATIONS	(1,038,783)	1,444,148	(938,431)	440,719 1,325,280
Finance cost	5,316	7,042	0	4,292
PROFIT/(LOSS) BEFORE TAXATION Taxation	(1,044,099)	1,437,106	(938,431)	1,320,988
LOSS FOR THE PERIOD	828,457	0	560,884	0
	(1,872,556)	1,437,106	(1,499,315)	1,320,988
EARING PER SHARE - BASIC AND DILUTED  The annexed notes form an integral part of the		14.37	(5.22)	13.21

The annexed notes form an integral part of the condensed interim financial information.

CHIEF EXECUTIVE

# BRAINS SECURITIES (PVT) LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (Unaudited)

	Half Year ended 2017 Rupees	December 31 2016 Rupees	Quarter ended 2017 Rupees	December 31 2016 Rupees
Loss for the period	(1,872,556)	1,437,106	(1,499,315)	1,320,988
Other comprehensive income/(loss) for the period  Total comprehensive loss for the period	(1,872,556)	1,437,106	(1,499,315)	1,320,988

The annexed notes form an integral part of the condensed interim financial information.

CHIEF EXECUTIVE

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# BRAINS SECURITIES (PVT) LIMITED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES	State of the Contact	(ea)			
Adjustments of items not involving movements of cash:  Depreciation Amortization Finance Cost Finance Cost Operating Cash Flows Before Working Capital Changes (Increase) / Decrease in Working Capital (Increase) / Decrease in Working Capital (Increase) / Decrease in current assets Trade Debts Trade deposits and short term prepayments Increase / (decrease) in current liabilities Trade and other payables  Cash Generated From / (Used in) Operations Finance Cost Paid Net cash Flows From Operating Activities  CASH FLOWS FROM INVESTING ACTIVITIES Fixed Capital Expenditure Long Term Deposits Investment at fair value through profit & loss Net Cash Flows From Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Share Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  A Cash and Cash Equivalents Cash and bank balances  11,913,728 11,913,728 4,290,529 11,913,728 4,290,529 11,913,728 4,290,529	CASH FLOWS FROM OPERATING ACTIVITIES	ote	2017	2016	
Amortization Finance Cost Paid Finance Cost Finance Cost Paid Finance Cost Finance Cost Finance Cost Fixed Capital Expenditure Long Term Deposits Investment at fair vlaue through profit & loss Net Cash Flows From Investing Activities Fixed Capital Expenditure Long Term Deposits Investment at fair vlaue through profit & loss Net Cash Flows From Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Fixed Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Fixed Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  A Cash AND CASH EQUIVALENTS AT THE END OF THE PERIOD  A Cash and Cash Equivalents Cash and bank balances  11,913,728 4,290,529 11,913,728 4,290,529	Adjustments of items not involving movements of and		(1,044,099)	1,437,106	
Operating Cash Flows Before Working Capital Changes       98,727 (945,372) 1,552,396         (Increase) / Decrease in Working Capital         (Increase) / decrease in current assets         Trade Debts       3,404,755 (6,542,016)         Trade deposits and short term prepayments       1,049,077 (2,363,175)         Increase / (decrease) in current liabilities       (8,912,810)       3,397,364         Cash Generated From/ (Used in) Operations       (4,458,978)       (5,507,827)         Taxes paid       (828,457)       -         Finance Cost Paid       (828,457)       -         Net cash Flows From Operating Activities       (6,238,123)       (3,962,473)         CASH FLOWS FROM INVESTING ACTIVITIES       Fixed Capital Expenditure       (500,000)       -         Long Term Deposits       (500,000)       -       -         Investment at fair value through profit & loss       146,835       253,148         Net Cash Flows From Investing Activities       (353,165)       133,748         CASH FLOWS FROM FINANCING ACTIVITIES         Share Deposit Money       (12,500,000)       (331,772)         Director's Loan (Repayment)/Receipt       (1,000,000)       3,894,961         Net Inversase / (DECREASE) IN CASH AND CASH EQUIVALENTS       (1,391,288)       (265,536)         CASH AND CASH	Amortization		13,244	14,531	
Trade deposits and short term prepayments Increase / (decrease) in current liabilities Trade and other payables  Cash Generated From / (Used in) Operations Taxes paid Finance Cost Paid  Net cash Flows From Operating Activities  CASH FLOWS FROM INVESTING ACTIVITIES Fixed Capital Expenditure Long Term Deposits Investment at fair vlaue through profit & loss Net Cash Flows From Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Share Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD  A CASH and Cash Equivalents	(Increase) / Decrease in Working Capital			115,290	
Cash Generated From/ (Used in) Operations       (4,458,978) (5,507,827)         Taxes paid       (5,404,350) (3,955,431)         Finance Cost Paid       (828,457) (5,316) (7,042)         Net cash Flows From Operating Activities       (6,238,123) (3,962,473)         CASH FLOWS FROM INVESTING ACTIVITIES       Fixed Capital Expenditure         Long Term Deposits       (500,000) (119,400)         Investment at fair vlaue through profit & loss       146,835 (353,165)       253,148         Net Cash Flows From Investing Activities       (353,165) (333,748         CASH FLOWS FROM FINANCING ACTIVITIES       Share Capital       18,700,000 (331,772)         Share Deposit Money       (12,500,000) (331,772)         Director's Loan (Repayment)/Receipt       (1,000,000) (331,772)         Net Cash Flows From Financing Activities       5,200,000 (331,772)         NET INCREASE/ (DECREASE) IN CASH AND CASH EQUIVALENTS       (1,391,288) (265,536)         CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD       13,305,016 (4,556,065)         CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD       13,305,016 (4,556,065)         CASH and Cash Equivalents       11,913,728 (4,290,529)         Cash and bank balances       11,913,728 (4,290,529)	Trade Debts  Trade deposits and short term prepayments  Increase / (decrease) in current liabilities		1,049,077	(2,363,175)	
CASH FLOWS FROM INVESTING ACTIVITIES  Fixed Capital Expenditure Long Term Deposits Investment at fair vlaue through profit & loss Net Cash Flows From Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES  Share Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  A Cash and Cash Equivalents Cash and Cash Equivalents Cash and Cash Equivalents Cash and bank balances  (500,000) (500,000) (500,000) (500,000) (10,000,000)	Taxes paid		(4,458,978) (5,404,350) (828,457)	(5,507,827) (3,955,431)	
CASH FLOWS FROM INVESTING ACTIVITIES  Fixed Capital Expenditure Long Term Deposits Investment at fair vlaue through profit & loss Net Cash Flows From Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES  Share Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD  A Cash and Cash Equivalents Cash and Cash Equivalents Cash and bank balances  11,913,728 4,290,529 11,913,728 4,290,529 11,913,728 4,290,529	Net cash Flows From Operating Activities				
CASH FLOWS FROM FINANCING ACTIVITIES  Share Capital Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities  NET INCREASE/ (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD A 11,913,728 4,290,529 11,913,728 4,290,529 11,913,728 4,290,529	CASH FLOWS FROM INVESTING ACTIVITIES  Fixed Capital Expenditure  Long Term Deposits  Investment at fair ylave through and fit is a		(500,000) 146,835	(119,400) - 253,148	
Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities NET INCREASE/ (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD A 11,913,728 4,290,529 11,913,728 4,290,529 11,913,728 4,290,529	CASH FLOWS FROM FINANCING ACTIVITIES		(333,163)	133,748	
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS (1,391,288) (265,536)  CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 13,305,016 4,556,065  CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD A 11,913,728 4,290,529  A Cash and Cash Equivalents  Cash and bank balances 11,913,728 4,290,529 11,913,728 4,290,529	Share Deposit Money Director's Loan (Repayment)/Receipt Net Cash Flows From Financing Activities		(12,500,000) (1,000,000)	3,894,961	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 13,305,016 4,556,065  CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD A 11,913,728 4,290,529  A Cash and Cash Equivalents  Cash and bank balances 11,913,728 4,290,529  11,913,728 4,290,529	NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS				
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD A 11,913,728 4,290,529  A Cash and Cash Equivalents Cash and bank balances 11,913,728 4,290,529 11,913,728 4,290,529	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	D .			
A Cash and Cash Equivalents  Cash and bank balances  11,913,728 4,290,529  11,913,728 4,290,529	CASH AND CASH EQUIVALENTS AT THE FND OF THE PERIOD			4,556,065	
11,913,728 4,290,529 11,913,728 4,290,529	A Cash and Cash Equivalents			4,290,529	
	The annexed notes form an integral part of the condense line is				

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CHIEF EXECUTIVE

# BRAINS SECURITIES (PVT) LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (Unaudited)

	Paid up capital	Accumulated loss	Fair Value Adjustment Reserve	Share deposit money	Long Term Loan	Total	
	(R u p e e s)						
Balance as at June 30, 2016	10,000,000	(1,120,257)	8,227,940	4,019,253	0	21,126,936	
Share Capital Issued During the Period	0	0	0	0	0	0	
Loss After Taxation Other Comprehensive Loss		1,437,106			0		
Total Comprehensive Loss for the Period	0	0	0	0	0	1,437,106	
Comprehensive Loss for the Period	0	1,437,106	0	0	0	1 427 106	
Balance as at December 31, 2016				· ·	U	1,437,106	
	10,000,000	316,849	8,227,940	4,019,253	0	22 564 042	
Share Deposit Money				,,===	U	22,564,042	
Director's Loan	0	0	0	8,480,747	0	0.400 = .=	
Director's Loan	0	0	0	0	1,183,000	8,480,747	
Loss After Taxation				O	1,103,000	1,183,000	
Other Comprehensive Loss	0	(1,595,300)	0	0	0	/1 =0= 200	
Total Comprehensive Loss for the D	0	0	1,096,778	0	0	(1,595,300)	
Total Comprehensive Loss for the Period	0	(1,595,300)	1,096,778	0	0	1,096,778	
Balance as at June 30, 2017				Ü	U	(498,522)	
10 at faire 50, 2017	10,000,000	(1,278,451)	9,324,718	12,500,000	1,183,000	21 720 265	
Share Capital Issued During the Period	16				1,100,000	31,729,267	
Share Deposit Money	18,700,000	0	0	0	0	10.700.000	
Director's Loan	0	0	0	(12,500,000)	0	18,700,000	
	0	0	0	0	(1,000,000)	(12,500,000)	
Loss After Taxation					(1,000,000)	(1,000,000)	
Other Comprehensive Loss	0	(1,872,556)	0	0	0	(1 970 557)	
Total Comprehensive Loss for the Period	0	0	0	0	0	(1,872,556)	
	0	(1,872,556)	0	0	0	(1,872,556)	
Balance as at December 31, 2017	28,700,000	(3,151,007)	9,324,718	0	183,000	35,056,711	

The annexed notes form an integral part of the condensed interim financial information.

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# BRAINS SECURITIES (PVT) LIMITED SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE HALF YEAR ENDED DECEMBER 31, 2017 (Unaudited)

#### 1 COMPANY AND ITS OPERATION

The company was incorporated as Private Limited Company on July 24, 2015 under the Companies Ordinance, 1984. The company is engaged in the business of share brokerage and investment in securities. The registered office of the company is situated at Room # 613, LSE Building, 19-Khayaban-e-Awan-e-Iqbal, Lahore.

The company is a holder of Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange Limited.

#### 2 STATEMENT OF COMPLIANCE

This interim financial information of the Company for the quarter and half year ended December 31, 2017 has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, Provision of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

This interim financial information is un-audited and is being submitted to shareholders, as required by the Companies Act, 2017.

#### 3 BASIS OF PREPARATION

This interim financial information does not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2017.

The accounting policies adopted for the preparation of this interim financial information are same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended June 30, 2017.



## 4 JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended June 30, 2017.

### 5 CONTINGENCIES AND COMMITMENTS

There has been no significant change in the contingencies since the date of preceding annual financial statements.

### 6 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorised for issue on January 25, 2018 by the Board of Directors of the Company.

#### 7 CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.

CHIEF EXECUTIVE